

tharisa

enriching lives through innovating  
the resources company of the future

# FY2024 RESULTS PRESENTATION

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28 NOVEMBER 2024

DISCOVER  
DEVELOP  
DELIVER  
**DIVERSIFY**

# FY2024 IN REVIEW

## DELIVERING THROUGH THE CYCLE

- LTI free year
- Five year wage agreement concluded
- Record chrome production while meeting PGM guidance
- Further progress on beneficiation strategy:
  - Commercial chrome alloy production
  - Testing of upscaled batteries at Redox One
- Strong operational cash flow due to co-product model
- Continual investment in growth through the commodity cycle
- Successful US\$5 m share repurchase programme
- Maintaining dividend policy payout
- Balance sheet primed for further growth opportunities



# THE VITAL NUMBERS

**US\$1 362/oz**

down 28.1%

**PGM BASKET PRICE**

**US\$299/t**

up 13.7%

**MET GRADE PRICE**

## REVENUE

**US\$721.4 m**

up 11.0%

(FY2023: US\$649.9 m)

## EBITDA

**US\$177.6 m**

up 29.8%

(FY2023: US\$136.8 m)

## NET PROFIT AFTER TAX

**US\$82.6 m**

down 4.8%

(FY2023: US\$86.8 m)

## NET CASH FROM OPERATING ACTIVITIES

**US\$204.6 m**

up 37.9%

(FY2023: US\$148.3 m)

## CAPITAL EXPENDITURE

**US\$196.8 m**

includes US\$84.1 m on Karo Platinum

(FY2023: US\$97.1 m)

## CASH AND CASH EQUIVALENTS\*

**US\$223.7 m**

(FY2023: US\$269.0 m)

## HEPS

**US 28.1 cents**

down 0.7%

(FY2023: US 28.3 cents)

## ANNUAL DIVIDEND<sup>+</sup>

**US 4.5 cents**

16.1% of NPAT

(FY2023: US 5 cents)

## SHARE REPURCHASE PROGRAMME

**US\$5 m**

equivalent to US 1.7 cents per share

# VALUE SHARING

**GROUP EMPLOYEES AND CONTRACTORS**

4 879

**FEMALE EMPLOYEES\***

~26%

**AET, BURSARS, INTERNS + LEARNERS\***

73

**CURRENCY INFLOWS INTO SOUTH AFRICA  
(DIRECT + INDIRECT)**

US\$466.5 m

**GLOBAL DIRECT, INDIRECT TAXES +  
ROYALTIES**

US\$33.0 m

**AMOUNT SPENT ON BEE, HDP, WOMEN  
+ BBBEE COMPLIANT PROCUREMENT\***

US\$323.8 m

**SPENT ON LOCAL/HOST COMMUNITY  
SUPPLIERS\***

US\$3.2 m

**EMPLOYEES + CONTRACTORS FROM  
HOST COMMUNITIES\***

43%

**TOTAL AMOUNT SPENT ON SLP + CSI\***

US\$1.8 m



## JOB CREATION

4 879 Group employees and contractors  
Stable work environment in challenging sector  
Five year wage agreement concluded



## EDUCATION AND WELLNESS

Learnerships, bursaries, study assistance, internships and skills and enterprise development training - 111  
Math and science programmes  
Thusanang ("helping each other") wellness programme



## ENVIRONMENT

Planned 30% reduction in carbon footprint by 2030  
15 year PPA signed for the wheeling of renewable energy with Etana Energy  
Buffelspoort Solar Project PPA progressing  
Community agricultural project

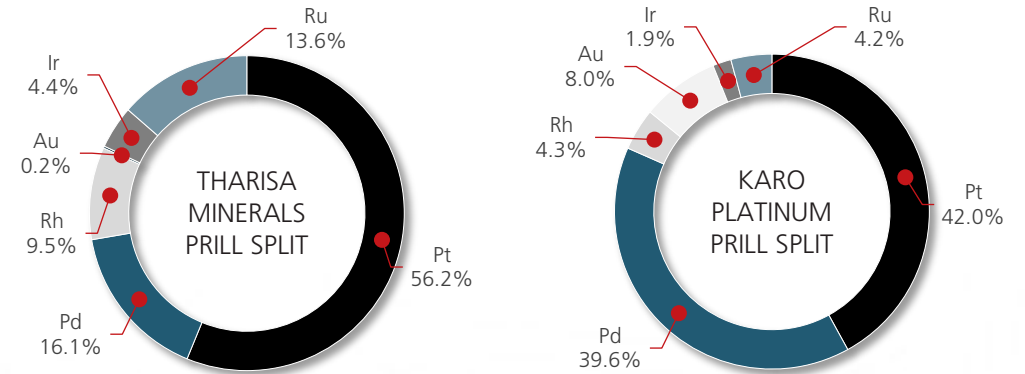


# COMMODITIES

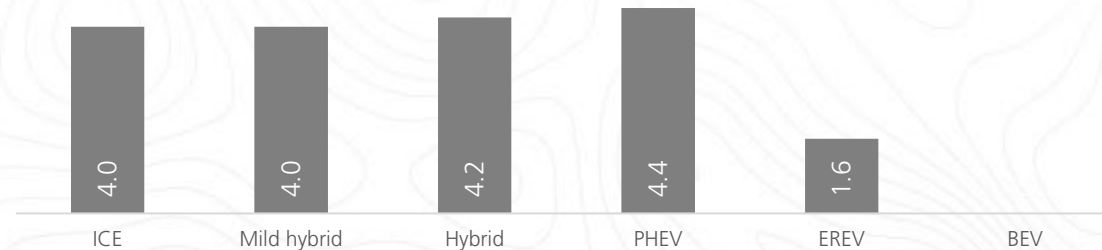
US\$1 405/oz  
SPOT PGM BASKET PRICE  
26 NOVEMBER 2024

## PGMS

- Primary supply reduction should be the main catalyst for PGM price increases
- Recycling reduced proportion of supply due to the economics of recycling and longer vehicle ownership cycles
- Buying patterns by automakers have started to normalise
- PHEV and HEV to account for up to 36% of sales in 2024
- ICE remains a major demand driver with Tier 4 and Euro 7 emissions standards still to come
- Infrastructure rollout delays necessitating hybrid solutions
- Deficits in Rh, Ir, Ru with Pd to remain, Pt heading towards a record deficit
- Hydrogen economy to provide multi decade PGM demand



**PLATINUM INTENSITY BY DRIVE TRAIN**  
Estimated grammes per unit





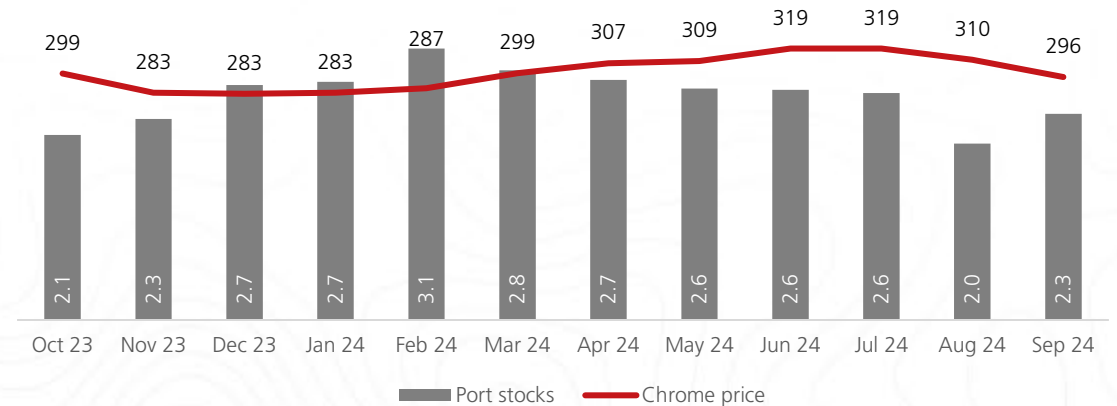
# COMMODITIES

US\$255/t  
SPOT MET GRADE PRICE  
26 NOVEMBER 2024 (FAN)

## CHROME

- No substitution for chrome in stainless steel production
- Global stainless steel production increased for the first half of 2024 by 6.3% to 30.4 Mt
- Chinese stainless steel production increased by 5.9% for the same period
- South Africa supplies 80% of China's chrome needs
- Notwithstanding logistics challenges and constraints in Southern Africa hindering supply chain, Tharisa has delivered into its commitments
- Tharisa is a major supplier of chrome to China and Indonesia

## METALLURGICAL GRADE PRICE AND PORT STOCKS (US\$/t) and (Mt)



# STRATEGY

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# VISION 2025

enriching lives  
through innovating  
the resources company  
of the future

## EXPANSION

expand and roll out the business sustainably



## OPTIMISATION

optimise existing operations



## INNOVATION

continue to invest in innovative thinking



## DIVERSIFICATION

become a globally diversified business



## INVESTMENT

be the investment of choice in our chosen sector



## ENRICHMENT

responsibly enrich the lives of all our stakeholders

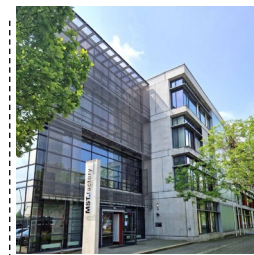


**39.1 Moz & 11.3 Moz**  
IN CONTAINED PGMS (6E)

**165.6 Mt**  
IN CONTAINED CHROME

**SECURITY OF RAW MATERIAL  
SUPPLY THROUGH SHALLOW  
MULTIGENERATIONAL MINERAL  
ASSETS, ENABLED BY  
TECHNOLOGY AND INNOVATION**

**COMPLEMENTED BY PIT TO PORT  
STRATEGY**



Redox One



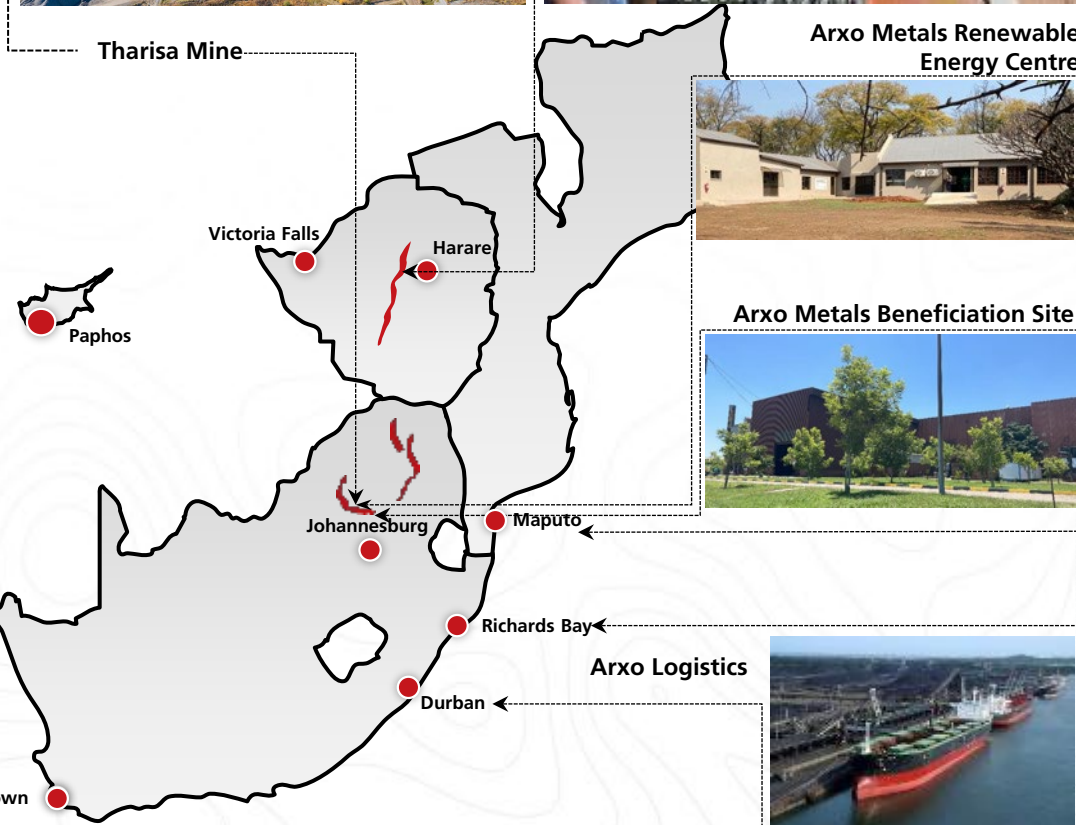
Tharisa Mine



Karo Platinum



Dortmund



Arxo Metals Renewable  
Energy Centre



Arxo Metals Beneficiation Site



Arxo Logistics





# THARISA MINERALS

## CO-PRODUCTION CREATES MULTI GENERATIONAL FLEXIBILITY

- LTI free year
- Reef tonnes mined 4.6 Mt, up 11.1%
- Reef milled 5.6 Mt, up 3.4%
- PGM production 145.1 koz, up 0.3%
- Chrome production 1.7 Mt, up 7.8%
- Open pit has a minimum remaining life of 11 years
- Underground studies progressing, with development to take place concurrently with the phasing out of the open pit mining
  - Drill campaigns continue to further expand reserves
  - Early infrastructure work capital allocated
  - DFS to be completed Q2 FY2025
  - Twin ore seam mechanised bord and pillar mining operation, two production units producing 255 ktpm of ore each at steady state

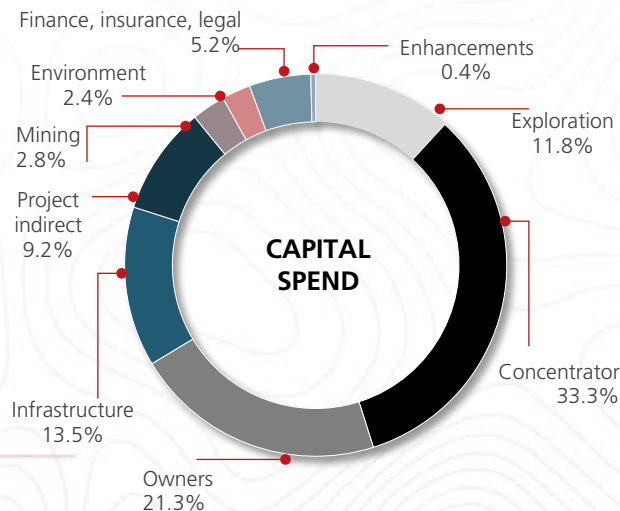




# KARO PROJECT

## LONG TERM STRATEGIC VIEW THROUGH THE CYCLE

- LTI free year
- Continued value engineering during the year
  - Bulk earthworks completed with civils for the concentrator halfway completed
  - Major mechanicals have been fabricated including mills and transformers
- Constrained project debt capacity in the current low PGM pricing environment, requiring the Group to evaluate alternative funding solutions
  - Senior debt and mezzanine facilities discussions well advanced
  - Gold stream term sheet being progressed
- Project expenditure to date of US\$131.3 m from June 2022, exploration and predevelopment capital of US\$17.6 m





# AN ETHOS OF INNOVATION

## BACKED BY PURPOSEFUL CAPITAL INVESTMENT

- Rooted in the development of the unique co-product Tharisa Mine
- Arxo Metals successfully demonstrates novel downstream beneficiation technologies – commercial production of PGM and chrome alloys
- Redox One launched at AEI in March 2024, first demonstration long duration energy storage units being commissioned
  - Upscaled units are being tested on our proprietary electrolyte
  - Complete battery solution including rebalancing to be tested in a live operational environment
- Metals and energy storage solutions are modern, cost effective and energy cognisant
- Dedicated skilled resource base to accelerate commercialisation



## **SUSTAINABLE MINING PRACTICES**

Vertical integration to deliver from extraction to electricity  
Sustainable energy integration through long term renewable PPAs - wheeling signed  
Mineral tenure security provides secure sources

## **TECHNOLOGY AND INNOVATION**

Deployment of novel technology, improving efficiencies  
Digitalisation journey  
Reduction of waste through novel processing solutions

## **CIRCULAR ECONOMY INTEGRATION**

Evident from record chrome output and increased recoveries from inception – resource efficiency  
Comprehensive ESG framework – to reduce our impact on the environment in which we operate

## **VALUE SHARING**

Creating stable employment platforms  
Local employment and SMME support  
Talent development and workforce of the future

# **MINE TO MEGAWATT**



# FINANCIAL HIGHLIGHTS

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# INVESTING THROUGH THE COMMODITY CYCLE

## **MULTI COMMODITIES**

- Co-production model
- Polymetallic basket of strategic metals
- Cost competitive producer from shallower resources



## **CASH FLOW GENERATIVE**

- Net cash flows from operations of US\$204.6 m
- Net cash of US\$117.5 m
- Balance sheet primed for growth opportunities
- Continuous investment through the cycle
  - Sustaining
  - Growth – projects and beneficiation



## **CAPITAL DISCIPLINE**

- Prioritisation of capital aligned to strategic initiatives and availability
- Share repurchase programme of US\$5 m
- Annual dividend of US 4.5 cents plus share repurchase equivalent to US 1.7 cents



# MULTI COMMODITY REVENUE STREAM

**US\$721.4 m**

Revenue increase of 11.0%

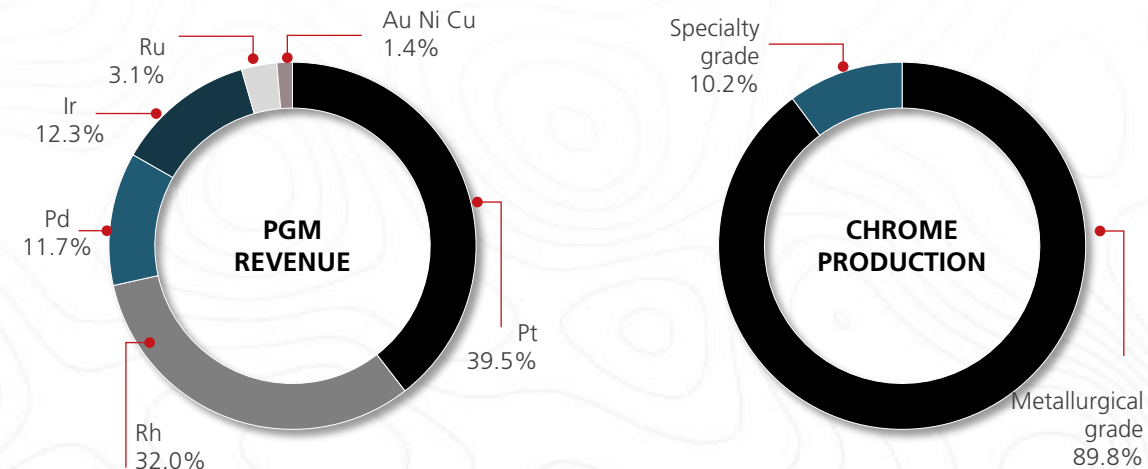
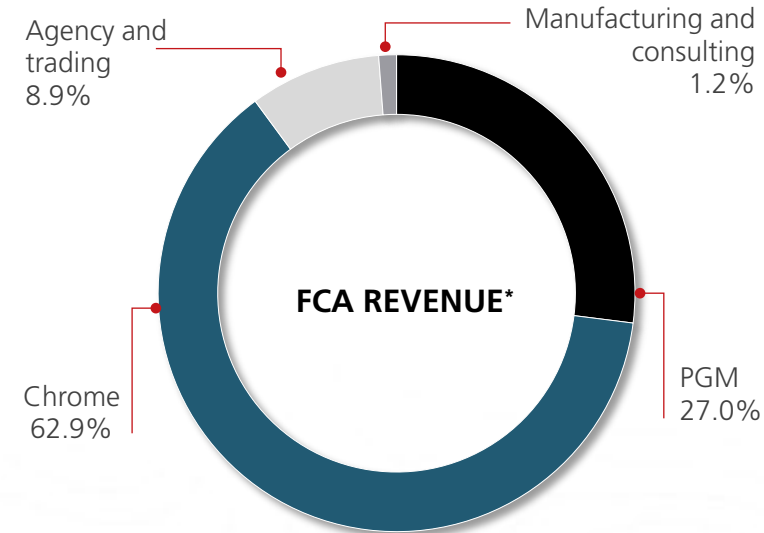
Benefits of co-production model

PGM sales of 141.8 koz

Average PGM basket price of US\$1 362/oz

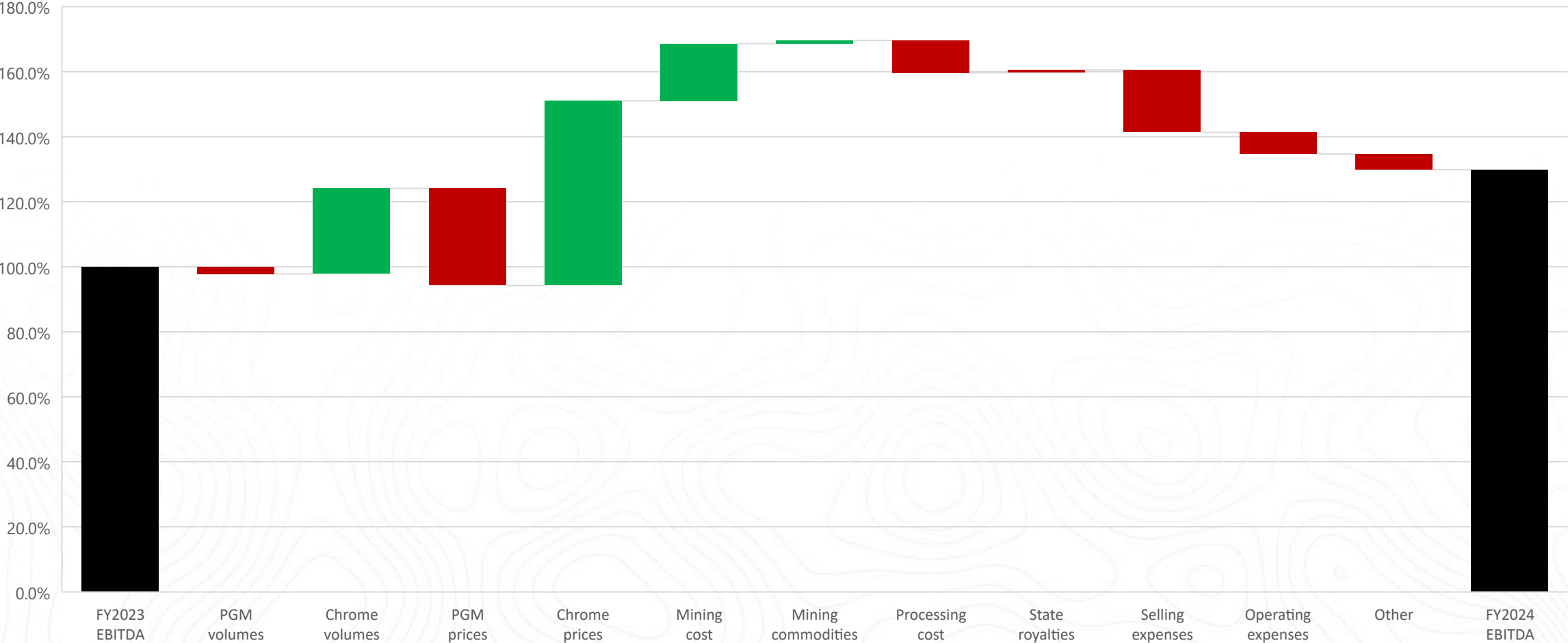
Metallurgical grade chrome sales of 1 491.4 kt

Average chrome price of US\$299/t



\*net of inland logistics and freight costs

# EBITDA WATERFALL





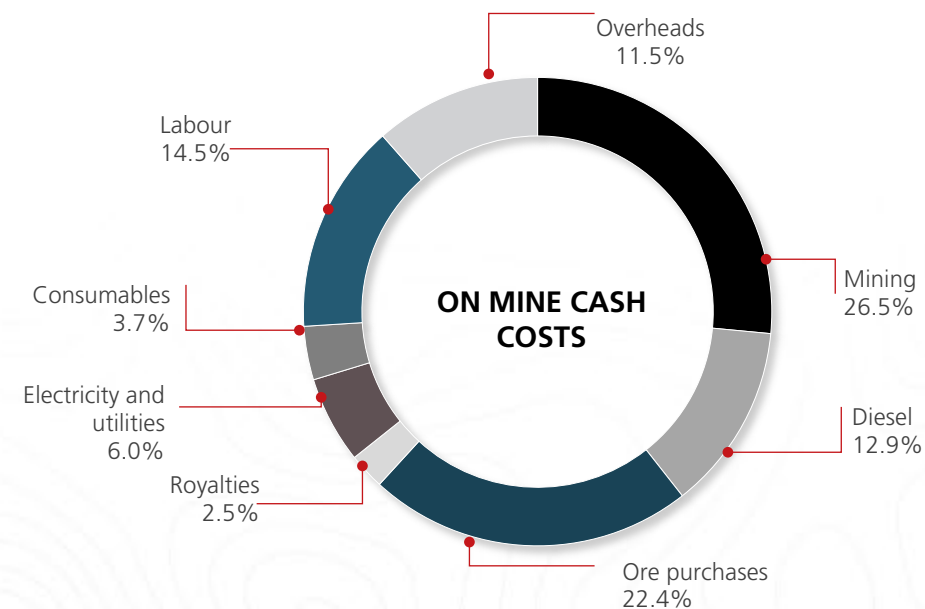
# UNIT COSTS

|                                                      | Units               | FY2024       | FY2023  | % change |
|------------------------------------------------------|---------------------|--------------|---------|----------|
| Cubes mined                                          | Mm <sup>3</sup>     | <b>17.0</b>  | 15.6    | 8.5      |
| Cost per cube mined*                                 | US\$/m <sup>3</sup> | <b>11.0</b>  | 10.4    | 4.8      |
| Reef tonnes mined                                    | Mt                  | <b>4.6</b>   | 4.2     | 11.1     |
| Cost per reef tonne mined*                           | US\$/t              | <b>40.0</b>  | 39.1    | 2.3      |
| Tonnes milled                                        | Mt                  | <b>5.6</b>   | 5.4     | 3.4      |
| On mine cash cost per tonne milled <sup>#</sup>      | US\$/t              | <b>52.9</b>  | 56.7    | (6.6)    |
| Consolidated cash cost per tonne milled <sup>#</sup> | US\$/t              | <b>59.9</b>  | 62.9    | (3.8)    |
| Chrome inland logistics and freight costs            | US\$/t              | <b>84.1</b>  | 81.4    | 3.3      |
| Exchange rate                                        | US\$:ZAR            | <b>18.5</b>  | 18.2    | 1.9      |
| All in cost per Pt ounce sold <sup>^</sup>           | US\$/oz             | <b>(802)</b> | (1 522) |          |
| All in cost per PGM ounce sold (6E) <sup>^</sup>     | US\$/oz             | <b>205</b>   | 473     |          |

Deferred stripping of US\$65.8 m (FY2023: US\$4.4 m)

\*inclusive of deferred stripping and exclusive of ore purchases <sup>#</sup>exclusive of capitalised deferred stripping and selling expenses and inclusive of ore purchases

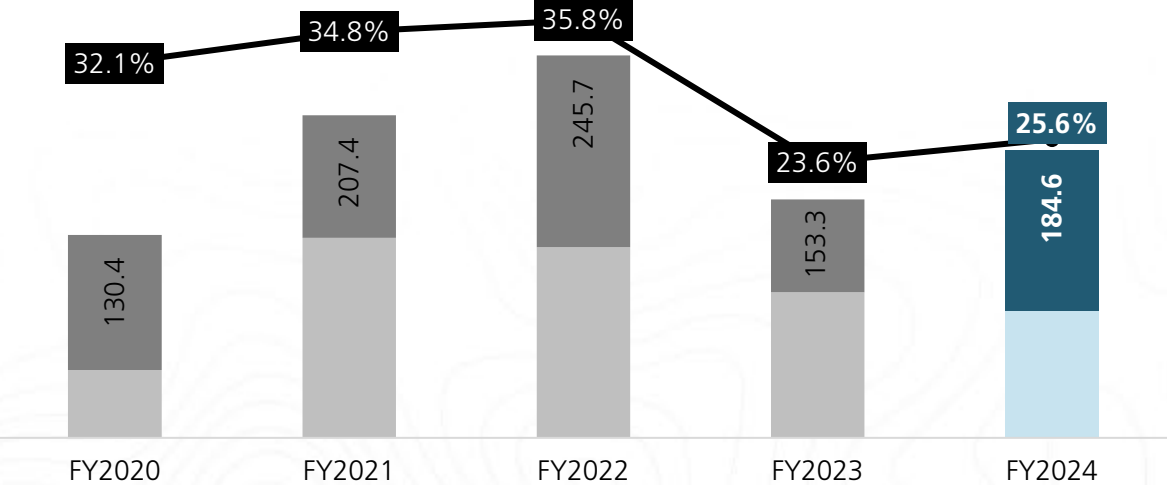
<sup>^</sup>All in cost calculated on a byproduct basis include operating costs, administration costs, deferred stripping and capital expenditure excluding Karo Platinum



# RESILIENT GROSS PROFIT

**US\$184.6 m**  
Gross profit increase of 20.4%

**GROSS PROFIT AND MARGIN**  
(US\$ m)



|                                   |       |       |       |       |       |
|-----------------------------------|-------|-------|-------|-------|-------|
| PGM price<br>(USD/oz)             | 1 704 | 3 074 | 2 564 | 1 893 | 1 362 |
| Chrome price<br>(USD/t CIF China) | 140   | 154   | 209   | 263   | 299   |
| Exchange rate<br>(ZAR:US\$)       | 16.2  | 14.8  | 15.8  | 18.2  | 18.5  |

# INVESTING IN THE FUTURE

**US\$196.8 m**

Total capital spent

Cash generative operations enabled continued investment in the asset base

Includes:

- US\$84.1 m capital spent on Karo Platinum
- US\$65.8 m on deferred stripping

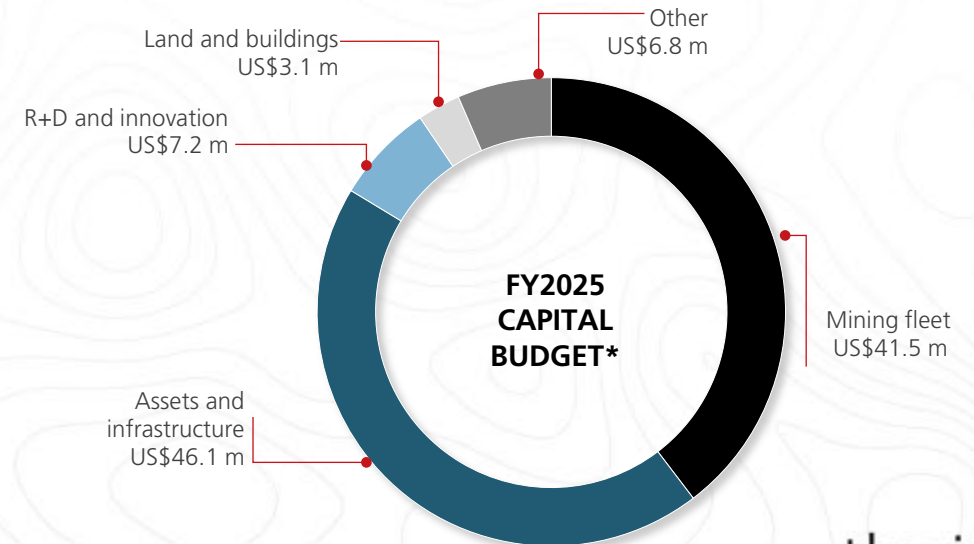
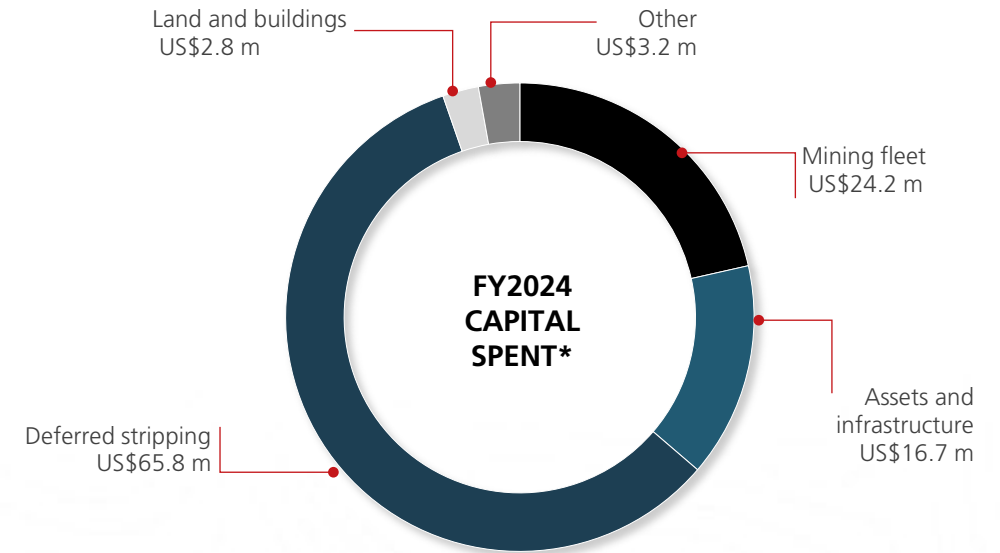
**US\$104.7m**

Capital budget for FY2025 excluding Karo Platinum

Excluding deferred stripping

Includes ~US\$20 m on underground studies and work

Karo Platinum projected capital of US\$186.2 m to be matched to funding



\*excluding Karo Platinum



# BALANCE SHEET

**US\$223.7 m**

Cash and cash equivalents\*

Cash generative despite PGM pricing environment  
Net cash flow from operations of US\$204.6 m  
Net cash of US\$117.5 m\*

**US\$106.2 m**

Total debt

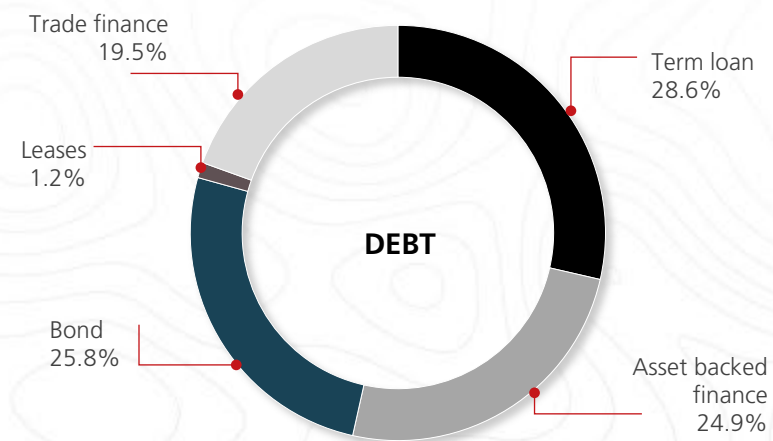
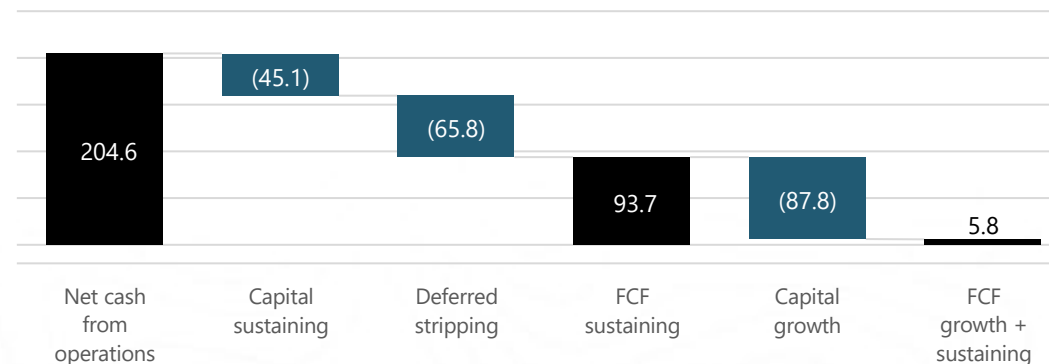
Short term US\$55.8 m  
89.9% US\$ denominated and 10.1% ZAR denominated  
Current ratio of 1.8  
Net debt to EBITDA of (0.7)  
Net debt to equity (15.1%)  
Undrawn facilities of US\$84.6 m excluding trade finance facilities

\*including amounts held in restricted bank deposits

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## FREE CASH FLOW

(US\$ m)



# RETURNS TO SHAREHOLDERS

US 3 cents  
FINAL DIVIDEND

5.2%  
DIVIDEND YIELD (TTM)

## US 4.5 cents

Annual dividend

16.1% of NPAT  
Policy minimum of 15% of NPAT

## US\$5 m

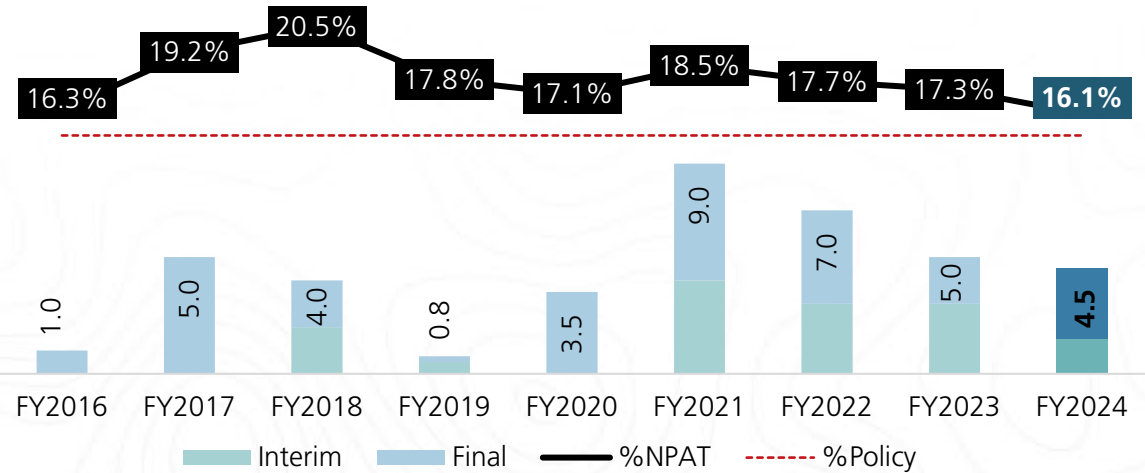
Share repurchase programme

Equivalent to US 1.7 cents per share  
4 836 918 shares repurchased

## US\$111.9 m

Cumulative distributions to shareholders over 10 years

Commitment to capital discipline  
Effective return to shareholders including share repurchase of US\$116.9 m





# **GUIDANCE & VALUE PROPOSITION**

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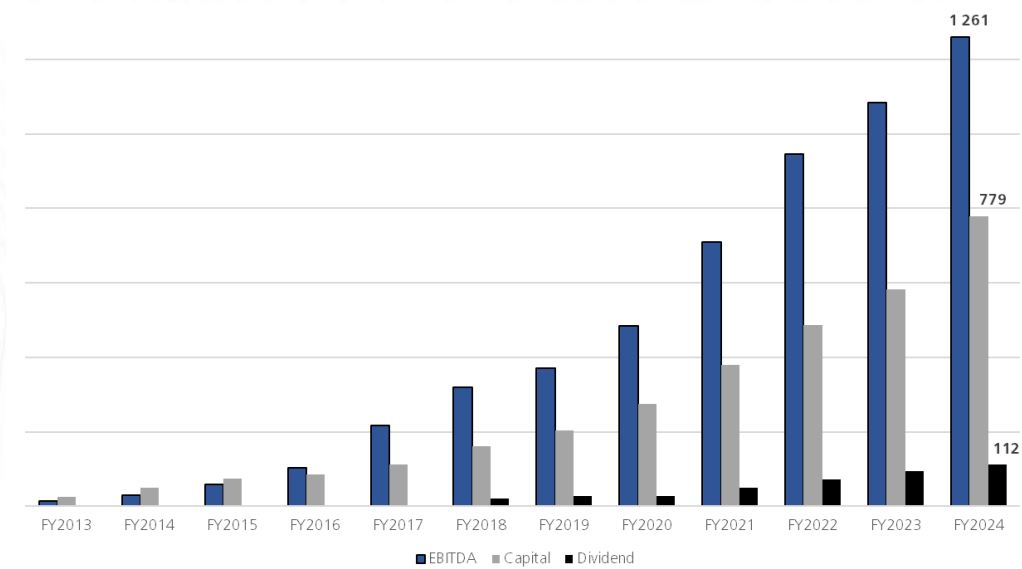


## FY2025 GUIDANCE

- PGMs (6E basis) of 140 koz to 160 koz
- Chrome concentrates of 1.65 Mt to 1.8 Mt

## CUMULATIVE PERFORMANCE

US\$ m



# LONG TERM VALUE PLAY

## CRITICAL COMMODITIES

Co-producer of PGMs and chrome concentrates, mine two commodities critical to a sustainable future

## OUTPUT TO DOUBLE AT MULTI GENERATIONAL ASSETS

Multi decade production growth at Tharisa and Karo under development, our PGM output is set to nearly double. With significant chrome production, multigenerational access to critical metals

## OPERATIONAL FLEXIBILITY

Mechanised operations, consistent shallow tabular orebody, replicating the operational makeup at Karo Platinum

## OUR INVESTMENT CASE

## DIVERSIFICATION, BENEFICIATION AND ENERGY TRANSITION

Maximising the value of our commodities by using innovation and technology

## INTEGRATED MARKETING AND SALES WITH LOGISTICAL SUPPORT

Capturing margin across the value chain in our pit to port strategy

## CAPITAL DISCIPLINE

Continued to allocate across stay in business capital, growth capital and returns to shareholders

# THARISA IS AN END TO END CRITICAL METALS AND ENERGY SOLUTION PROVIDER INNOVATING THE RESOURCES COMPANY OF THE FUTURE



**16 years**

operations

**11 years**

cash generative

**10 years**

profitable

**~US\$112 m**

returned to  
shareholders

**~US\$780 m**

capital invested





tharisa

enriching lives through innovating  
the resources company of the future

# QUESTIONS

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DISCOVER  
DEVELOP  
DELIVER  
**DIVERSIFY**



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